Ezra T. Wilson

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SUMMARY

A perceptive, quick-thinking, businessperson who succeeds through active listening to others. Excellent at making difficult things happen. Passion for creating success in business and in those around me. Extensive experience consulting to Fortune 500 and midsize organizations in the High Technology sector. Setting strategic direction & creating the necessary "wheels in place" to gain value.

- **Program Management**
- **Mentoring**
- **Team Development**
- **Change Navigation**
- **Trouble Shooter**
- **Order out of chaos**
- **Supply Chain**
- **Leadership**
- **Solving Problems**

CAREER HISTORY

Andersen Consulting; Denver, Colorado
Associate Partner; 1996 - 1999
Provided leadership in the Electronics and High Technology industry practice. Program manager for multiple business change initiatives. Responsible for Supply Chain skills of ±300 employees. Responsible for providing career direction and mentoring for 125 employees.

- Increased Andersen Consulting retention rate 5.5% over twelve months saving over $100 million. Program manager directing 750 global team members in retention improvement efforts.
- Produced $16 million in additional revenue per year at a Fortune 500 networking software company. Program manager directing multi-disciplined, multi-national teams that implemented new Contract/License Management processes.
- Manager of CBT development organization providing new product training to Fortune 500 computer storage company's inside sales force and telesales organizations via traditional and Web-based instruction reducing the new product learning curve by 50%.
- Led design and development of customer service agreement for a Fortune 500 customer support web site leading to overall improvement in response times, uptime, and capacity planning.

Andersen Consulting, Phoenix, Arizona
Associate Partner, 1991 - 1995
Provided leadership in the Aerospace industry practice. Project manager for business change initiatives.

- Project manager driving the completion of an Information Technology plan that aligned the information systems direction with the distribution operations processes of a $2.2 billion distributor.
- Program manager directing "fast-track" implementation of PeopleSoft financials at a fast expanding Fortune 1000 office products company. Implemented core financial applications in five months (including hardware acquisition and chart of accounts design) to support year-end close.

- Project Manager leading team to design Business Process Architecture for rapidly growing distribution business ($400 million to $2 billion in one year). Team developed new business and technical architectures to support company's strategic direction.

- Project manager planning and managing team that completed implementation of MRP systems at three divisions of an Aerospace components manufacturer cutting costs by 25% and improving on time deliveries by 85%.

Arthur Andersen (Consulting Division), Phoenix, Arizona
Manager, 1985 - 1990
Project manager in the Aerospace industry leading MIRP implementations. Executive in charge of Finance Special Interest Group for Andersen's MIRP software.

- Project manager planning and managing team that completed implementation of contract MRP system at an electronics manufacturer.

- Project manager responsible for team designing and developing financial management solution for contract MIRP system.

- Project manager leading implementation of centralized procurement processes and systems for Aerospace electronics manufacturer leading to 15% reduction in material costs.

Arthur Andersen (Consulting Division), Los Angeles, California
Senior Consultant, 1982 - 1984

- Senior consultant leading development of material planning solution for Navel shipyard. Project decreased navel ship down time for overhaul from 180 to 45 days.

- Senior consultant developing personnel management system for law enforcement agency. Reduced personnel management costs by 10% and provided secure environment for undercover officers.

Arthur Andersen, Los Angeles, California
Staff Accountant, 1979 - 1981
Obtained CPA. Supervised and executed auditing tasks to provide audited financial statements for 10K, 1OQ, and special registration filings. Developed automated tools to support of audit opinions savings 25% in data acquisition costs.

EDUCATION

California State Polytechnic University, Pomona, CA
B.S., Business Administration, Minor: Accounting
Graduated Cum Laude, student teacher & tutor.

Professional Education
Andersen Consulting

- Taught classes in Business Development, Business Process Design, Technical Architecture, Mentoring, and Supply Chain Techniques & Trends.
- Attended many courses in Business Process Design, Internet & Network Technologies, Systems Development, Change Management, and Leadership Principles

JM Perry Corporation/Stephen R. Covey Group

- Completed six leadership courses conducted by Dr. J Mitchell Perry covering team building, effective communications, building trust, and learned optimism. Competed Principle-Centered Leadership with Steven R. Covey Group (now Franklin Covey